

## Problem Set 4 - Solutions

### Question 1

The state space is  $S = [-1, 1]$ , with uniform probability. Indexed by  $a \in [-1, 1]$ , there are assets  $D_a : S \rightarrow \mathbb{R}$  such that  $D_a(s) = 1 + as$  for all  $s \in S$ . Denote by  $F_a : \mathbb{R} \rightarrow [0, 1]$  the cdf of the lottery over  $\mathbb{R}$  induced by  $D_a$ . The DM is a rank-dependent expected utility maximizer with preference relation  $\succsim$  over the assets. Her probability weighting function, parametrized by  $\alpha \in (-1, \infty)$ , is  $w : [0, \infty) \rightarrow [0, \infty)$  such that  $w(p) = p^{1+\alpha}$ . We wish to characterize  $\succsim$ . We will do it by computing for all  $a \in [-1, 1]$

$$U(D_a) = \int_{\mathbb{R}} x dw(F_a(x)).$$

First we obtain an expression for  $F_a$ . Observe that for all  $x \in \mathbb{R}$

$$F_a(x) = Pr(D_a \leq x) = \frac{1}{2} \int_{-1}^1 \mathbb{1}(1 + as \leq x) ds.$$

Now case by case: if  $a < 0$ , then

$$F_a(x) = \frac{1}{2} \int_{-1}^1 \mathbb{1}(s \geq \frac{x-1}{a}) ds = \begin{cases} 0 & \text{if } x \leq a+1, \\ \frac{a+1-x}{2a} & \text{if } x \in (1+a, 1-a], \\ 1 & \text{else.} \end{cases}$$

If  $a = 0$ , then

$$F_a(x) = \frac{1}{2} \int_{-1}^1 \mathbb{1}(1 + as \leq x) ds = \int_{-1}^1 \mathbb{1}(1 \leq x) ds = \begin{cases} 0 & \text{if } x < 1, \\ 1 & \text{else.} \end{cases}$$

If  $a > 0$ , then

$$F_a(x) = \frac{1}{2} \int_{-1}^1 \mathbb{1}(1 + as \leq x) ds = \int_{-1}^1 \mathbb{1}(s \leq \frac{x-1}{a}) ds = \begin{cases} 0 & \text{if } x \leq 1 - a, \\ \frac{x-1+a}{2a} & \text{if } x \in (1 - a, 1 + a], \\ 1 & \text{else.} \end{cases}$$

Now we compute  $U(D_a)$ . To ease notation, write  $\varphi_a = w \circ F_a$ . If  $a < 0$ , then

$$\begin{aligned} \int_{\mathbb{R}} x d\varphi_a(x) &= \int_{1+a}^{1-a} x d\varphi_a(x) \\ &= (1-a)\varphi_a(1-a) - (1+a)\varphi_a(1+a) - \int_{1+a}^{1-a} \varphi_a(x) dx \\ &= (1-a) - \int_{1+a}^{1-a} \varphi_a(x) dx \end{aligned}$$

where the first equality holds because  $\varphi_a$  is constant before  $1 + a$  and after  $1 - a$ , the second inequality follows from integration by parts, and the third equality because  $\varphi_a(1 - a) = 1$  and  $\varphi_a(1 + a) = 0$ . Finally

$$\int_{1+a}^{1-a} \varphi_a(x) dx = \int_{1+a}^{1-a} \left(\frac{a+1-x}{2a}\right)^{1+\alpha} dx = \left[-\frac{2a}{2+\alpha} \left(\frac{a+1-x}{2a}\right)^{2+\alpha}\right]_{1+a}^{1-a} = -\frac{2a}{2+\alpha}.$$

In conclusion

$$U(D_a) = (1-a) + \frac{2a}{2+\alpha}.$$

Moving to the other cases, Clearly  $U(D_0) = 1$ . The last case  $a > 0$  can be treated as the case  $a < 0$  to obtain

$$U(D_a) = (1+a) - \frac{2a}{2+\alpha}.$$

Summing up: for all  $a \in [-1, 1]$

$$U(D_a) = (1 + |a|) - \frac{2|a|}{2+\alpha},$$

where  $|a|$  is the absolute value of  $a$ . Going back to the preference relation, we obtain that for all  $a, a' \in [-1, 1]$

$$D_a \succeq D_{a'} \Leftrightarrow \operatorname{sgn}(\alpha)|a| \geq \operatorname{sgn}(\alpha)|a'|,$$

where  $\operatorname{sgn}$  is the signum function (i.e.,  $\operatorname{sgn}(\alpha) = -1$  if  $\alpha < 0$ ,  $\operatorname{sgn}(0) = 0$ , and  $\operatorname{sgn}(\alpha) = 1$  else). Comment: The absolute value  $|a|$  parametrizes the variance of the lottery, while  $\operatorname{sgn}(\alpha)$  indicates whether the DM is ‘‘optimistic’’ ( $\alpha > 0$ ), ‘‘pessimistic’’ ( $\alpha < 0$ ) or risk-neutral ( $\alpha = 0$ ). If the DM

is optimistic, she prefers lotteries with bigger variance; if she is pessimistic, the converse is true.

## Question 2

If  $F$  is (the cdf of) a lottery over  $\mathbb{R}$  and  $x_0$  is initial wealth, then

$$U(F|x_0) = \int_{x \geq x_0} x - x_0 dF(x) + \lambda \int_{x < x_0} x - x_0 dF(x).$$

Moreover the lottery  $\frac{3}{5}(x_0 + 1) + \frac{2}{5}(x_0 - 1)$  is indifferent to the lottery  $x_0$ :

$$\frac{3}{5}(1) + \lambda \frac{2}{5}(-1) = 0 \quad \Rightarrow \quad \lambda = \frac{3}{2}.$$

As a result the DM we are considering are different only in terms of initial wealth (i.e., reference point). There we wish to find the pair  $(x_0, G) \in \mathbb{R}$  which minimizes  $G$  subject to

$$U\left(\frac{1}{2}(x_0 + G) + \frac{1}{2}(x_0 - L)|x_0\right) \geq U(x_0|x_0) = 0.$$

By monotonicity the constraint is satisfied only if  $G \geq 0$ . Therefore we can rewrite the constraint as

$$\frac{1}{2}G + \frac{3}{4}(-L) \geq 0 \quad \Rightarrow \quad G = \frac{3}{2}L,$$

and the implication gives the optimal choice of  $G$ , while  $x_0$  is undetermined.

## Question 3

### Part (a)+(c)

The indifference condition is

$$\frac{1}{2}u(W + x) + \frac{1}{2}u(W - x) = u(W - P(x, W)).$$

Using  $u(z) = \sqrt{z}$  and rearranging, we get

$$P(x, W) = W - \frac{1}{4}(\sqrt{W + x} + \sqrt{W - x})^2.$$

The profit margin is

$$\frac{P(x, W)}{x} = \frac{W}{x} - \frac{1}{4}\left(\sqrt{\frac{W}{x} + 1} + \sqrt{\frac{W}{x} - 1}\right)^2.$$

We maximize wrt  $t = \frac{W}{x}$ . Note first that  $t$  is at least  $\bar{W}/\bar{x} \geq 1$ , while its range is unbounded from above. Differentiating

$$\frac{\partial}{\partial t} \left\{ t - \frac{1}{4} (\sqrt{t+1} + \sqrt{t-1})^2 \right\} = \frac{1-t}{2\sqrt{t^2-1}} < 0,$$

for  $t > \bar{W}/\bar{x}$ . Hence the profit margin is maximized at  $W = \bar{W}$  and  $x = \bar{x}$ . Comment: Ann's coefficient of absolute risk aversion is  $1/2z$ , which is decreasing. Hence the profit margin must be maximized for the lowest value of initial wealth  $W$ . On the other hand increasing  $x$  raise the variance of the risk, and therefore Ann is willing to pay more to get rid of it.

### Part (b)+(c)

First we compute Ann's value of the lottery  $\frac{1}{2}(W+x) + \frac{1}{2}(W-x)$  with cdf  $F(z)$ . Her probability weighting function is  $w(p) = p$  for all  $p \in [0, \infty)$ : there is no distortion, and therefore  $G(z|W) = F(z)$ . Her reference-dependent utility function

$$u(z|W) = v(z-W) = \begin{cases} \sqrt{z-W} & \text{if } z \geq W, \\ -2\sqrt{W-z} & \text{else.} \end{cases}$$

Hence the value of the lottery  $\frac{1}{2}(W+x) + \frac{1}{2}(W-x)$  is

$$\frac{1}{2}\sqrt{x} + \frac{1}{2}(-2\sqrt{x}) = -\frac{1}{2}\sqrt{x}.$$

The indifference condition therefore is

$$-\frac{1}{2}\sqrt{x} = -2\sqrt{P(x, W)} \quad \Rightarrow \quad P(x, W) = \frac{x}{16}.$$

In this case profit margin  $P(x, W)/x$  is independent of  $x$  and  $W$ . Comment: initial wealth does not matter, since it is reference point. Moreover, raising  $x$  does not help, since Ann is risk-averse towards gain but risk-seeking towards losses, and therefore the two effects on the profit margin cancel out.

## Question 4

### Part (a)

Denote Ann's demand by  $d(p)$ . Given  $p$ , Ann chooses  $d \in \mathbb{R}$  to maximize

$$\begin{aligned} U(d) &:= \min_{\mu \in [\underline{\mu}, \bar{\mu}]} E[u((y-p)d|\mu)] = \\ &= - \max_{\mu \in [\underline{\mu}, \bar{\mu}]} \exp(-\alpha((\mu-p)d - \frac{1}{2}\alpha d^2 \sigma^2)) \\ &= - \begin{cases} \exp(-\alpha((\underline{\mu}-p)d - \frac{1}{2}\alpha d^2 \sigma^2)) & \text{if } d \geq 0, \\ \exp(-\alpha((\bar{\mu}-p)d - \frac{1}{2}\alpha d^2 \sigma^2)) & \text{else.} \end{cases} \end{aligned}$$

Therefore  $d \in \mathbb{R}$  is chosen to maximize

$$V(d) := \begin{cases} (\underline{\mu}-p)d - \frac{1}{2}\alpha d^2 \sigma^2 & \text{if } d \geq 0, \\ (\bar{\mu}-p)d - \frac{1}{2}\alpha d^2 \sigma^2 & \text{else.} \end{cases}$$

We solve the optimization case-by-case. If  $p \geq \bar{\mu}$ , any  $d > 0$  gives  $V(d) < 0$ , and therefore is dominated by  $V(0) = 0$ . So looking for a solution in  $d \in (-\infty, 0]$ , we take the first order condition and get

$$d(p) = \frac{\bar{\mu} - p}{\alpha \sigma^2} \in (-\infty, 0].$$

Now assume that  $p \in (\underline{\mu}, \bar{\mu})$ . Now  $V(d) < 0$  for all  $d \neq 0$ , and therefore  $d(p) = 0$ . If  $p \leq \underline{\mu}$ , any  $d < 0$  gives  $V(d) < 0$ , and therefore is dominated by  $V(0) = 0$ . So looking for a solution in  $d \in [0, \infty)$ , we take the first order condition and get

$$d(p) = \frac{\underline{\mu} - p}{\alpha \sigma^2} \in [0, \infty).$$

Summing up:

$$d(p) = \begin{cases} \frac{\underline{\mu} - p}{\alpha \sigma^2} & \text{if } p \leq \underline{\mu}, \\ 0 & \text{if } p \in (\underline{\mu}, \bar{\mu}). \\ \frac{\bar{\mu} - p}{\alpha \sigma^2} & \text{else.} \end{cases}$$

### Part (b)+(c)

If  $Y = 0$ , the market clearing price any  $p \in [\underline{\mu}, \bar{\mu}]$ . If  $Y > 0$ , the market clearing price is

$$p = \underline{\mu} - \frac{\alpha \sigma^2 Y}{n} \leq \underline{\mu}.$$

Finally, if  $Y < 0$ , the market clearing price is

$$p = \bar{\mu} - \frac{\alpha\sigma^2 Y}{n} \geq \bar{\mu}.$$

Comment: with maxmin agents, only extreme beliefs matter. To make the agents willing to buy, the price has to be below the worst case scenario  $\underline{\mu}$ . On the other hand, to make the agents willing to sell, the price has to be above the best case scenario  $\bar{\mu}$ . Prices are therefore more extreme in this case (wrt expected utility).

### Part (c)

Fix  $\mu \in [\underline{\mu}, \bar{\mu}]$ . Given  $p$ , Ann chooses  $d \in \mathbb{R}$  to maximize the certainty equivalent

$$(\mu - p)d - \frac{1}{2}\alpha d^2 \sigma^2.$$

Therefore  $d(p) = \frac{\mu - p}{\alpha\sigma^2}$ . The market clearing price is

$$p = \mu - \frac{\alpha\sigma^2 Y}{n}.$$

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